

ACI Services Inc., a growing leader in the dynamic gas compressor industry serving the natural gas, refinery, and chemical markets, seeks a proactive leader and team player to fill the position of controller.

The controller will become a critical contributor to the company's leadership team, providing financial and accounting expertise along with analysis in support of the organization's strategy.

The successful candidate is one who not only possesses the knowledge, skills, abilities, and other characteristics required for the job but also identifies with our values and culture.

Why ACI?

ACI is a leader in the world of compressors, with deep engineering expertise and customer focus that has made it successful since 1960. Our core values are accountability, customer focus, integrity, and professionalism. Our mission is bold: *To influence every compressor in the market!*

We care about our people. And we recently asked them, "What sets ACI apart from other companies?"

Here's what our leaders said:

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- Stable company – We have been in operation for 55 years
 - Provide skills for your next job – opportunity for growth
 - Believe your time is valuable – family is important
 - Be a team member of an industry leader – brand and company are known and respected
 - Average tenure is 10 years – team members stay with ACI
 - Ownership is involved in the company – focused on the team and the business
 - Benefits package – very competitive
 - Location – Small town atmosphere within driving distance of large cities

Here's what the team said:

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- New challenges everyday
 - Leadership is willing to adjust work schedules to accommodate life
 - Company is family oriented
 - Our ideas matter and are listened to
 - Our work makes a difference
 - Great co-workers and a great work environment; the people and culture are genuine
 - Innovative products and ideas

Being part of ACI means being part of something bigger than you. It's about being part of an organization that takes pride in its excellence and innovation, competing and doing business around the globe. Everyone has the chance to make an impact.

To continue our success, we need additional top-notch team members. ***Maybe that means YOU.***

The Opportunity and Who We Need

ACI has recently embarked upon an aggressive growth strategy based upon what we do best, and we will only achieve our goals with an excellent controller.

The controller will evaluate competing demands for growth-oriented spending, analyze costs, and work with the leadership team to balance these demands with the need for timely payback, healthy profit, and financial stability.

The controller will establish a framework to support fact-based decision-making and a culture of accountability for delivering results.

The ideal controller is an active self-starter with short-term and long-term vision capabilities. He or she has a sense of urgency, works hard, is motivated by goals, is driven by results, and is not afraid to ask questions and challenge the leadership team. He or she is focused, punctual, attentive to details, analytical, and is able to assist with enacting the organization's strategic plan. This person has to bring a positive attitude and be able to influence and sell ideas to others. He or she knows how to prioritize, yet is able to manage conflicting priorities while operating in very dynamic environment.

The controller should be a hands-on team player who gets involved in projects and works the details. This person is relationship driven, collaborative, and wants to engage in the everyday activities of ACI. He or she is a good communicator—both written and orally—and knows how to listen.

The ideal candidate also has a rich understanding of manufacturing and engineering processes and wants to share their knowledge and experience.

The ideal candidate understands our core values:

- **A**ccountability,
- **C**ustomer Focus,
- **I**ntegrity, and
- **P**rofessionalism

He or she understands and lives these principles. This person wants to be part of a growing team and is able and willing to grow with the business.

We are beginning to review candidates immediately and will continue until we fill the position.

What is the Position?

The following is a summary of this position.

Job title: Controller	FLSA status: Exempt executive Reports to: Vice President Strategy & Resources
<p>Position Summary</p> <p>The controller manages and directs the financial and accounting processes for ACI Services Inc. This position requires proactive partnering with the leadership team to ensure effective financial accounting and management for the entire firm. The controller must develop systems and controls to ensure compliance with GAAP and applicable federal, state and local regulations for financial and tax reporting while overseeing all related periodic reports. Responsibilities will include—but are not necessarily limited to—the following: overseeing processes for budgeting, payroll, and benefits administration; producing monthly reports; continual evaluation of financial objectives; hands-on leadership of a comprehensive job cost system; providing senior leaders with information and advice regarding financial implications of business activities; and providing strategic insight to enhance financial performance and business opportunities.</p>	
<p>Minimum Qualifications</p> <ul style="list-style-type: none"> • Bachelor’s degree in accounting or finance • 5 years of experience in financial leadership roles with increasingly greater responsibility • Experience in an engineering and/or manufacturing industry • Strong problem solving and creative skills and the ability to exercise sound judgement • Experience leading a team of 3 or more direct reports • Strong interpersonal skills, ability to communicate and manage • Evidence of career progression with growth and commitment • Exact Macola or other ERP system experience 	
<p>Preferred Qualifications</p> <ul style="list-style-type: none"> • Master of Business Administration (MBA) degree and/or Certified Public Accountant (CPA) qualification • 10 or more years of experience in financial leadership roles with increasingly greater responsibility • Experience with bank relationships • Experience operating with revenue in the range of \$15-50M • Experience with cost accounting • Excellent analytical, abstract reasoning and ability to align work with strategic, organizational goals 	
<p>Reporting to this Position</p> <p>Accounts Payable, Receivables and Payroll functions</p>	
<p>Salary and Benefits</p> <p>Salary and benefits are competitive and commensurate with qualifications.</p>	
<p>Location and Work Environment</p> <p>This position will require work in an office environment at ACI Services Inc.’s main office, which is located at 125 Steubenville Ave. in Cambridge, Ohio—near many of our customers in the oil and gas industry. Located at the crossroads of Interstates 77 and 70, Cambridge is a small town with excellent quality of life and low cost of living (see http://www.cambridgeoh.org/ and http://www.downtowncambridge.com/). The typical working hours for this position are 8 a.m. to 5 p.m., Monday through Friday.</p>	
<p>Tentative Start Date</p> <p>Summer 2017</p>	

What are the Next Steps?

If you're ready to learn more and apply, send your résumé as a Microsoft Word (.doc or .docx) file or PDF via e-mail to Carolyn Moses, cmoses@aciservicesinc.com.

If you have questions, please call and speak directly to our President, Chad Brahler at 740-435-0240, ext 501.

Visit us on the web at www.aciservices.com.

Consider starting an exciting career with ACI—the compression experts!